



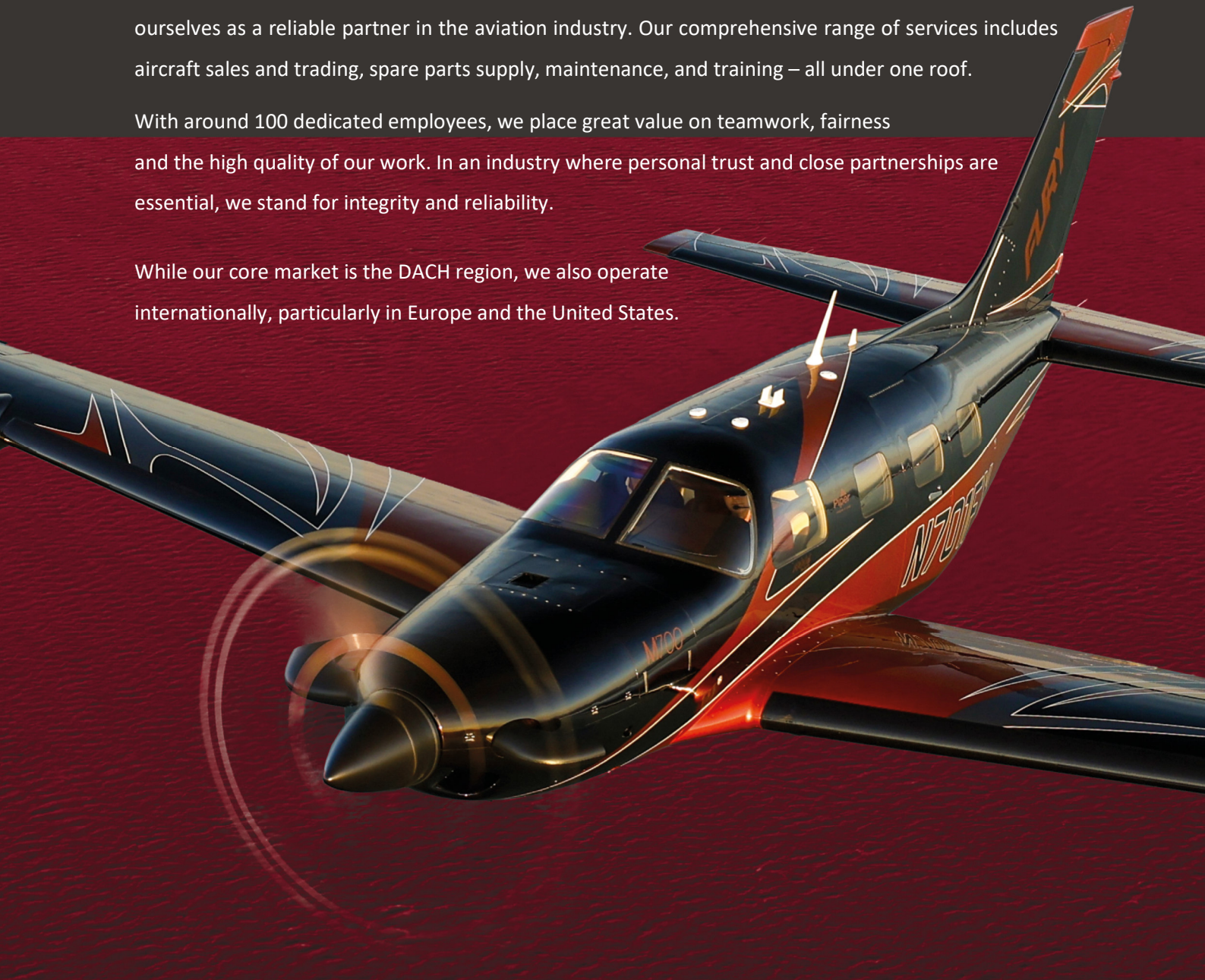
Junior Aircraft Sales Manager

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Piper Deutschland AG is Europe's largest integrated provider for General Aviation, headquartered in Kassel-Calden. Since our founding in the 1960s, we have been continuously active and have established ourselves as a reliable partner in the aviation industry. Our comprehensive range of services includes aircraft sales and trading, spare parts supply, maintenance, and training – all under one roof.

With around 100 dedicated employees, we place great value on teamwork, fairness and the high quality of our work. In an industry where personal trust and close partnerships are essential, we stand for integrity and reliability.

While our core market is the DACH region, we also operate internationally, particularly in Europe and the United States.



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Piper Deutschland AG

As part of our ongoing growth, we are seeking a **Junior Aircraft Sales Manager** to support our sales team in Calden, Germany.

In this role, you will work closely with the Sales Director and the team to promote both new and pre-owned Piper Aircraft.

If you're passionate about aviation and ready to take the next step in your sales career, we would love to hear from you!

Your Responsibilities:

- Support the sales efforts for both new and used aircraft
- Assist in generating new business opportunities and contribute to developing innovative sales strategies
- Help manage customer relationships and provide outstanding customer support
- Perform administrative tasks related to the sales process
- Being in charge for the after sales services for our Piper M-Class owners
- Work closely with the Sales Director and contribute to the team's success
- Conduct fieldwork and participate in industry events, trade shows, and exhibitions (including occasional weekends)
- Stay updated on market trends, competitors, and customer preferences

Your Profile:

- Sales experience, ideally in aviation or a related industry
- A strong passion for aviation and the ability to effectively communicate its value to clients
- Motivated and driven with excellent organizational and communication skills
- A self-motivated work style and a team-oriented mindset
- Willingness to travel occasionally for business trips and industry events
- Fluent in English and German
- A pilot's license is a plus, but not mandatory

What We Offer:

- The opportunity to shape the market for one of the world's leading aircraft manufacturers.
- A collaborative and passionate team that shares your enthusiasm for aviation.
- Competitive compensation
- A chance to grow your career in a rapidly expanding market
- A dynamic and supportive work environment in our office in Calden

Join us and contribute to the growth and success of Piper Deutschland as we continue to shape the skies of the future!

Please send your CV and cover letter including your salary expectations to:

hr@piper-germany.de

Mrs. Thekla Marie Janson

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