



Aircraft Sales Manager Turkey

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The Piper Deutschland AG is the exclusive dealer for Piper Aircraft in Germany, Austria, Switzerland, and, starting in 2025, Turkey. Since our founding in the 1960s, we have been consistently active and have established ourselves as a reliable partner in the aviation industry. Our extensive range of services includes aircraft sales and trading, spare parts service, maintenance, and training – all under one roof.

With approximately 100 dedicated employees, we place great value on teamwork, fairness, and the high quality of our work.

In an industry where personal trust and close partnerships are key, we stand for integrity and reliability.



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Piper Deutschland AG

As part of our expansion, we are seeking an **Aircraft Sales Manager** to lead our sales efforts and establish Piper Aircraft as the preferred choice for business aviation in Turkey.

To support our growth, we plan to open a new office in Turkey, likely in Istanbul, to serve as a local hub for operations.

If you're ready to combine your passion for sales and aviation into a rewarding career, we'd love to hear from you.

Your Responsibilities:

- Support spare parts sales and enhance the customer experience
- Assist in establishing an official Piper Service Center by collaborating with maintenance partners
- Independently manage customer relationships via the CRM system
- Generate new business opportunities and develop innovative sales strategies
- Convert leads into loyal customers with tailored aviation solutions
- Conduct fieldwork, attend industry events, and build long-term client relationships
- Collaborate with the German team and report to the Sales Director
- Represent the company at exhibitions, Fly-Ins, and aviation events (including occasional weekends)
- Stay updated on market trends, competitors, and customer preferences

Your Profile:

- Fluent proficiency in both Turkish and English (required).
- Proven sales experience, ideally in aviation or a related industry (minimum 3 years preferred).
- A strong passion for general aviation and business aviation, with the ability to effectively communicate its value to clients.
- Networking skills, actively engaging with industry professionals and prospects.
- A self-motivated and independent work style with excellent organizational skills.
- Willingness to travel extensively within Turkey and occasionally abroad.
- A pilot's license (PPL, CPL, or ATPL) is a significant advantage, though not mandatory.

What We Offer:

- The opportunity to shape the market for one of the world's leading aircraft manufacturers.
- A collaborative and passionate team that shares your enthusiasm for aviation.
- A local office (likely in Istanbul) as a hub for operations and customer interactions.
- Access to leading industry events and resources.
- Competitive compensation, including a performance-based bonus structure
- A chance to grow your career in a rapidly expanding market

Join us in shaping the skies over Turkey with Piper Germany!

Please send your CV and cover letter to
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